

Bruce Molloy

Founder, CEO and board member · Builder, operator and investor · Fractional Chief AI Officer, Chief Technology Officer and Chief Product Officer through Kinetic Agentic

Background and credentials · October 2026

In brief

Bruce Molloy is a builder, operator and investor with a career spanning founder, CEO and board roles — and more than twenty-five years of applying artificial intelligence to problems where the people relying on the result cannot afford to be wrong. He founded the Molloy Group and led it through a merger with ServiceWare Technologies to a Nasdaq IPO; as CEO of Connotate Technologies he took an AI data-extraction company from pre-revenue to a leading position in its market, serving Bloomberg, Dow Jones, Reuters and Capital IQ; and most recently, at Dave Cantin Group (DCG), he built Jump IQ, an AI-driven market-intelligence platform. He holds a neural-network patent and graduated from Columbia University in physics and music.

Through **Kinetic Agentic**, the consultancy he founded, he serves client companies as a fractional Chief AI Officer, Chief Technology Officer and Chief Product Officer, leads project engagements, and runs executive workshops.

Career

Early career — applied AI for AT&T, BASF and Nabisco

Bruce began at a consulting firm delivering artificial-intelligence services to clients including AT&T, BASF and Nabisco — practical AI for large enterprises, long before it was fashionable.

Molloy Group → ServiceWare Technologies → Nasdaq IPO

He founded the Molloy Group, a knowledge-powered customer-relationship and help-desk software company whose products ran on the Cognitive Processor — a neural-network technology he invented and patented (*Retrieving Knowledge in an Adaptive Cognitive Network*, U.S. Patent 5,787,234), which learns from experience and went on to underlie several high-revenue products. Clients included Hewlett-Packard, T-Mobile and the U.S. Department of Defense. The Molloy Group merged with ServiceWare Technologies in 1999, and the combined company completed its Nasdaq initial public offering in 2000 — the full arc from founding idea to public listing, with the controls, audits, disclosure discipline and board governance that a public company demands.

Connotate Technologies — CEO

Brought in as turnaround CEO of Connotate Technologies, a Rutgers University spin-out that used AI to extract financial content from the web at scale, he took the company from pre-revenue to a leading position in its market. Its clients were the world's financial-information companies — Bloomberg, Dow Jones, Reuters and Capital IQ — organizations for which accuracy, confidentiality and reliability are not features but the product itself. The problem Connotate solved is the one that now defines a generation of AI work: turning thousands of inconsistent source documents into structured, trustworthy data.

Dave Cantin Group — Jump IQ

Most recently, at Dave Cantin Group (DCG), he built Jump IQ, the firm's AI-driven market-intelligence platform for automotive retail, over four years, leading a combined onshore and offshore team of engineers, data scientists and designers. The work was the modern data problem end to end: pipelines ingesting massive, inconsistent datasets; machine-learning models and the mathematics beneath them; analytics operating executives could act on; and reporting designed to be read rather than deciphered. It began as a spreadsheet model and became a production platform.

In the words of the team that built it with him — Shorthills AI, April 2026

"We started literally with a spreadsheet, moving a slider — and went from there to a phenomenally scaled-up product that ingests enormous volumes of data and still gets meaningful information out of it. Apart from Bruce, nobody else could have thought of going there. His vision and his passion for creating it are simply phenomenal." — *Paramdeep Singh, CEO, Shorthills AI*

"Whether it was solving complex problems like ingesting massive datasets, or working on the algorithms and the underlying math, he was always available. He never took a step back — he dove into the technical weeds with us." — *Engineering lead, Jump IQ build team*

Investor, advisor, author and lecturer

An active investor, Bruce has deep experience in startup development and entrepreneurial coaching — the craft of carrying founders from idea to operating company. He has advised companies on fundraising and M&A, serves on several boards, and has designed organizations from the ground up. He has written for *Forbes*, authored *Artificial Intelligence in M&A, Venture Capital and Private Equity*, lectured on AI at Stevens Institute of Technology, and speaks regularly at industry conferences. He evaluates AI-infrastructure and health-data startups for founders and investors.

Education

Columbia University — BA, physics and music.

How he works with clients — Kinetic Agentic

Bruce works with client companies through **Kinetic Agentic** (kineticagentic.com), the consultancy he founded. Kinetic Agentic contracts, staffs and delivers each engagement and is the counterparty to the client; Bruce is the accountable executive on every one. Its premise is simple: most companies do not lack AI ideas; they lack an owner who has already built the thing, will tell them what not to build, and will stay accountable for the result. The work comes in three forms.

Fractional roles

Role	For	What the client gets
Fractional Chief AI Officer	A leadership team that knows AI matters and has pilots, vendors and opinions — but no owner	AI strategy tied to the P&L; model and vendor selection on the client's own tasks; an agent operating model with real governance; an AI use policy staff can follow
Fractional CTO	Firms whose technology must scale, pass diligence, hold sensitive data, or be rebuilt AI-native	Architecture and build discipline — tests, review as the only path to production, immutable audit records. Security as a design input rather than an afterthought: least-privilege access, encryption, audit logging, environment separation, vendor due diligence, and the judgment to choose a SOC 2 Type II–attested platform partner rather than improvise one — habits formed serving the Department of Defense and running a Nasdaq-listed company. AI-assisted engineering with guardrails; partner and team structure; technical diligence for investors and acquirers
Fractional CPO	Companies that need a new product, a new revenue line, or reports and tools their clients value	Contextual product design from the company's own assets and users; evidence before build; clickable proofs in weeks; roadmap and metrics a board can read

Project engagements

A defined outcome with a defined end — automating a document-heavy reporting process, standing up analytics and an AI dialogue over trusted data, designing the reports a client's own clients receive, or a technical diligence for an investor or acquirer. Engagements are phased: a short, paid Blueprint that proves the case, a measured Pilot, then scale — with the fractional seats available to carry the result afterwards. Scope follows the problem rather than the other way round: a few days of hard questions for a founder, or several quarters and a production build for a mid-market firm, get the same executive, the same discipline and the same honesty about what not to build. The small ones have a way of becoming the large ones.

Executive workshops

Working sessions for leadership teams and boards: what AI changes in this business and what it does not; a model and vendor bake-off run on the company's own tasks; an agent operating model with the human checkpoints drawn in; governance and an AI use policy; and the literacy a leadership team needs to make these decisions itself. Half a day to two days, built from the client's own material rather than a generic deck — drawing on Bruce's years lecturing on AI and presenting to executive audiences.

Partners and Advisors

Kinetic Agentic works with a seated bench of partners and advisors that mirrors what a well-built company and product need most — enterprise scaling and public-market execution, commercialization of hard science, demand generation and go-to-market, corporate, M&A and technology law, ecosystem distribution, and engineering delivery. They are listed in the order most relevant to financial-data, reporting and AI-systems work.

Partner / Advisor	Background	Where they add most
Lokesh Seth	Enterprise SaaS operator and investor. As President and COO across DealCloud and Intapp he helped carry the financial-services business from roughly \$2M to over \$200M in annual recurring revenue in seven years, through Intapp's 2021 IPO. Formerly CEO of Hazeltree, the treasury and liquidity platform for alternative asset managers, and CTO of iLevel, the private-equity portfolio-monitoring platform spun out of Blackstone. Active angel investor and board member.	Has built and run the data platforms the alternative-investment world reports from; knows the document, data and reconciliation problem at scale
Frank Lauletta	Founder of Lauletta Birnbaum, a thirty-partner business-law firm acting as outside general counsel to software, data and healthcare companies nationwide. Since 1997 he has closed hundreds of licensing, joint-venture and M&A agreements with counterparties including AT&T, Goldman Sachs and Samsung; former public-company general counsel.	Data, licensing and technology agreements; vendor and platform terms; the contractual side of security and confidentiality
Roopak Gupta · Hureka Technologies	Founder and CEO of Hureka Technologies Inc., a New Jersey firm that helps mid-market companies become AI-native — building the systems, agents and automation that change how work gets done — and Kinetic Agentic's engineering partner. Also founder of mTap. Eighteen years at Johnson & Johnson (2004–2022) across supply chain, technology and data leadership; Columbia Business School MBA, where he advises startups at the Eugene M. Lang Entrepreneurship Center; a fixture of New Jersey's AI and startup community.	Engineering delivery partner: production build, integration with accounting and custodial systems, enterprise data discipline

Partner / Advisor	Background	Where they add most
Kevin Andreosky	Enterprise sales executive and AI builder-operator with more than \$50M in enterprise software sales at Salesforce, Appian, Shift Technology and Heads Up Health, a health-data platform. Ships AI applications end-to-end with no coding background; fractional COO and an active member of the local entrepreneurship community.	Enterprise software and workflow automation; the operator's view of adoption
George Boyajian, PhD	Serial technology CEO who has spent twenty-five years taking breakthrough science out of the lab and into businesses someone will buy — co-founder of Living Independently Group (QuietCare, acquired by GE Healthcare), CEO of Mussel Polymers, and a founder of Columbia University's digital-asset commercialization arm. Former University of Pennsylvania professor; PhD, University of Chicago.	Commercial and governance judgment on new technology
Jim Barrood	Founder and CEO of Innovation+, a curated global community of more than 10,000 entrepreneurs, and former CEO of the New Jersey Tech Council (TechUnited). He ran Fairleigh Dickinson's top-ranked Rothman Institute of Entrepreneurship for over a decade and is among the most connected figures in the East Coast innovation economy.	Ecosystem and network; introductions to specialist talent and vendors
Larry Bailin	Founder and CEO of Single Throw Marketing, one of the country's longest-standing independent digital agencies, with three decades at the front edge of digital marketing. Two-time best-selling author and keynote speaker for Microsoft, UPS and GE; a named Executive of the Year in New Jersey.	Communication and presentation craft — the reader's experience of a report

Further partners and advisors are in progress.

Bruce Molloy · Kinetic Agentic · kineticagentic.com